



#### **BiermannPartners GmbH**

Our core competence lies in the worldwide identification, direct address and evaluation of executives and specialists in banking. Thanks to the very close contact to executives and strategic decision-makers, we generate unknown possibilities and ideas consecutively. During the selection process of the best associates possible, we set ourselves apart from our contestants with new ways and define ourselves through confidence, reliability, teamwork and flexibility. We are executive search consultants – but we even more see ourselves as “information managers”.

#### **Senior Sales Manager Sparkassen & Genossenschaftsbanken, Frankfurt**

##### **Company**

Our client, a worldwide Asset Manager, offers global and regional portfolios, investment fund and other investment vehicles all over the world to governments, institutions, corporations, foundations and endowments as well as to individuals. A broad and solution oriented approach, makes innovative investment strategies in all asset classes available to its clients.

##### **Tasks**

For our client we are seeking a senior sales manager to cover savings banks and cooperative banks in Germany and Austria. As a senior sales manager you have long-term contacts and a well developed client base. You are well connected, provide an excellent product know how about the German institutional products in all asset classes.

##### **Required Profile**

The position requires at least 5 to 7 years experience as sales executive. Existing up-to-date contacts to savings banks are a must. You have a degree in economics or business administration combined with a CFA/AZEK or a similar qualification. As ideal candidate, you come across as sophisticated asset management professional. You have a strong product knowledge and have developed a sound understanding of German institutional client’s needs. Your clients consider you as a proficient and reliable partner, always aiming to find the best fitting solutions. As a preferred candidate you have excellent interpersonal skills, you are customer focused and you think and act entrepreneurial. You are willing to develop a brand and have successfully proven that you are able to build up business. German and English skills are a must.

##### **Contact**

If this job description suits you, we are looking forward to get to know you personally. You can send your application dossier to [Manuel.Rehwald@biermann-partners.de](mailto:Manuel.Rehwald@biermann-partners.de). For any further questions, please do not hesitate contacting us on +49 69 133 8588 42.

